

STLA BOARD MEETING
SUNDAY, SEPTEMBER 23, 2007
BILL AND CONDA PLAISANCE'S RESIDENCE, LOCKHART, TEXAS

Directors in Attendance: Rick Adams, Daniel Harabis, Suzanne Perry, Allen Perry, Bill Plaisance, Christy Randolph, Barbara Homer, Teresa Castillo, Steven Zunker, Louis Christa, Ray Berger, Glen West and Cindy Dennis.

Directors not in attendance: Clarence Harabis

Guests: Larry Barker (Autobahn), Paul Braswell (TLBAA Director), STLA Members, Darlene Aldridge, John Parmley, Patsy Davidson and John Randolph

President Rick Adams called the meeting to order at 2:59 P.M.

Minutes: ---the Board approved the previous meeting minutes via E-mail.
---The \$300.00 ad for the Wharton Show was approved by E-Mail

Financial Report: Bill Plaisance reported that we have \$4,948.81 in checking and \$21,568.04 in our Money Market account, with a total of \$26,516.85.

Cindy Dennis asked the question of what do we plan to do with the money. Bill suggested we up our Scholarships. Steven Zunker stated that normally we have around \$8,000.00 and Bill reminded us that we have an excess due to the Rork donations and our successful Silent Auctions. Steven Zunker stated that we are nowhere near the point of worrying about our taxes/donations or filing. We are hoping for more scholarships request next year, as we only had one this year. Our show profits and auction income are the main reasons for our surplus.

Membership: Allen Perry reported 110 current members, of which sixteen are five-year members. We also have 10 Life Members. We lost approximately 20 members; at least three are no longer in the business. A few membership mailouts were returned with no forwarding address. Suzanne stated that approx. 38% of the membership is now receiving the newsletter online, cutting down on mailing costs.

Autobahn Shows-Larry Barker: Larry presented the board with a handout of the proposal from the Autobahn Group and each member received a copy. A copy will be attached to these minutes. The Autobahn will not be sponsoring STLA Shows this year, so this will require no discussion. We thanked Larry for his report and at this time he asked to be excused from the meeting.

Show Committee Reports/Updates:

Star of Texas- Rick Adams gave a report on this show. At our July meeting, we agreed to three criteria the Star of Texas Show must meet for us to hold a show; none of these have been met. After conversations with their committee, a weekend date is not possible. No vote was required on the subject and this show was dropped from the STLA/TLBAA calendar. Christy Randolph and Cindy Dennis may do the show independently, as a TLBAA Show and will contact TLBAA.

Rockdale Show-The missing deposits from 2007 Rockdale Show has been resolved by Tammy Tiner and Bobbye DuBose. We should receive a check for approximately \$421.00.

The 2008 Rockdale Show is scheduled for the first weekend in April, on Friday, Saturday and Sunday. Rick Adams and Glenn West will co-chair the show and Louis Christa will handle

the finances. Not sure at this time if it will be a two or three Affiliate Show. STLA are due to show on Saturday. We will not have Open Haltered Shows on Friday or Sunday. A Youth Show Friday, Youth and Open Haltered on Saturday and Youth Show on Sunday. The Open Shows were not profitable last year. Barbara Shepherd and Michelle Morgan are getting sponsors from the community. There are tentative plans to have a Silent Auction, but to be decided at a later date.

SALE - The San Antonio Show budget was approved; the budget is attached to this report. We will not do a match with San Antonio and entry fees will be \$45.00, since we will not match the Premium. Brenda Cantrell agreed to comp an ad for us in the *Trails*. Suzanne Perry reminded us that we are operating within the parameter that this show can not lose money, or we will discontinue it. This criteria was set a couple of years ago.

Bill Plaisance stated that since we will not have the past financial risk, that we should offer \$1,000.00 for Youth prizes. The date for the show is February 2, 2008 with an entry deadline of December 1, 2007. Christy Randolph told us there is a possibility that Joyce Kimble will sponsor belt buckles for several shows; Steven will contact her. Even if you enter online, you still must print out the entry form and send a copy to Steven.

Steven Zunker made the motion that we accept this budget, but do not allow the \$1,000.00, for Youth prizes; seconded by Cindy Dennis. Bill Plaisance offered the amendment that we use \$500.00 for prizes. Steven Zunker requested that we not do so this year. Bill withdrew his amendment. The motion passed by a hand vote.

Wharton Show- This show will be December 7th-9th, 2007. Chairperson Cindy Dennis presented the budget and her report is attached. Cindy received the lease and will clear up a discrepancy. We are not sure about the clean-up expenses at this time. She has put \$350.00 in the budget at this time, but that could change. A Barbeque Dinner will be catered by Mikeska's, at \$6.95 if we pick up the food and \$9.95, if they deliver. There is a room we can use on the Fair Grounds, The Directors Room, which will cost us \$250.00 to use, with a \$200.00 deposit required. It was decided to have the food delivered, as everyone will be busy. Bill Plaisance has tickets and it is requested that everyone purchase their tickets as they check in.

The County Agent from Wharton County will appoint judges for the Youth event and Cindy Dennis will find the Open Judges. Local people will supply Youth prizes; entry fees are \$30.00 for Youth and \$40.00 for Open. Suzanne Perry suggested we do something more for the Youth such as cash prizes or possibly a free dinner ticket. Cindy Dennis made a motion to accept the budget as presented.

Allen Perry made the motion that we add \$15 per youth exhibitor to the budget to be used for prizes or meals; whatever the show chair thinks is best. Suzanne Perry seconded the motion and it passed by voice vote.

November 30th will be the deadline for the show program but Cindy will work with the entry deadline. Teresa Castillo and Sherry Berger will co-chair the Silent Auction. Bill Plaisance suggested that we waive the \$30.00 entry fee for 4H Youth who would like to show but cannot afford the entry fee. This will be left up to the chairman; possibly we can find sponsors for them. It was also determined that 19 years is the cut-off age for Youth Shows. Bill Plaisance has agreed to take his travel trailer and camp on the grounds to provide security for the event.

Field Day / Events Committee Reports: Suzanne Perry reported that there are no plans for Field Days at this time. We will need a chairperson for Field Days.

Suzanne also indicated that proceeds from the Silent Auctions held as part of the field days are where a large part of the extra money has come from and is specifically earmarked to fund our Youth activities/scholarships and didn't want to see this get neglected. Barbara Homer expressed concern that tying a Field Day in with the Wharton Show, will leave out those

members who do not show. Also, she stated that George Gillespie has offered several times to host another field day. Teresa Castillo, Christy Randolph and Glenn West have agreed to be the committee for Field Days; Suzanne Perry will remain as advisor. They will talk to Joyce Kimble about hosting a Spring Field Day.

Ray Burger suggested having a Pot Luck Dinner before the Wharton Show. Rick Adams stated there would not be a Fall Field Day in 2007, as we have run out of time. The committee will look into getting John T Baker or Bobby Dube to present a program at the Wharton show. The committee will look into all of these suggestions and we will revive our two Field Days in 2008.

Co-op Ad: Suzanne Perry told us that the next co-op ad would be in the February issue of the *Trails*. Teresa Castillo stated that she has a deadline of December 10th for ad reservations and December 15th for photos. We will have two Co-op ads each year. Last year, we place ads in the Herd Sire and the Membership Directory Issues. In 2008, this will change as there will not be a Membership Directory issue and we will put the ad in the August AI Issue. We pay a rate of \$900.00 per page. The ad last Spring brought in revenue of \$4,800 with an expense of \$3,600 (4 pages @ \$900); net for the association was \$1,200.

Old Business:

Bylaws Committee: Steven Zunker reported that they are in discussions and are trying to be sure the wording is very precise. Rick Adams reported that we did not file the 901 for our Articles of Incorporation, but all we must do is re-file to correct the situation. We must appoint a new agent. Christy Randolph made a motion that we appoint Bill Plaisance; Steven Zunker seconded this with the amendment that we pay the necessary \$25.00 filing fee. The motion carried as amended by a show of hands.

Liability Insurance: Rick Adams reported that there is no firm information at this time; he is in discussions with his agent. We may need to consider a General Liability policy, as our Directors could be held liable at this time.

Other:

Ray Berger suggested that we consider having a booth at the Texas A&M Trade Show. He was asking to look into the show and report back to the Board.

The question was raised as to what we will do with our surplus money. A committee was appointed and will be chaired by Bill Plaisance, with the following members, Rick Adams, Steven Zunker, Suzanne Perry and Cindy Dennis to provide ideas and suggestions for new programs for our association.

New Business:

Open Board Position: Gail Kocian has resigned from the Board. Suzanne Perry made a Motion that we not fill the position until we have updated our By-Laws. The motion was seconded by Christy Randolph and carried by a show of hands.

Affiliate News: Due to the resignation of Gail Kocian, Barbara Homer has agreed to take back the responsibility of preparing the Affiliate News report for the *Trails*.

A motion was made to adjourn by Allen Perry and seconded by Ray Berger. The motion carried by a voice vote. The meeting adjourned at 5:25 pm

Respectfully submitted for approval on December 13, 2007,
Barbara Homer
Secretary